

### **Investor Presentation**

### September 2024

### Important Information

### **Disclaimer**

The material in this presentation is general background information about Emirates NBD's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take in to account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.

The information contained here in has been prepared by Emirates NBD. Some of the information relied on by Emirates NBD is obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

### **Forward Looking Statements**

It is possible that this presentation could or may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, goal, believe, will, may, should, would, could or other words of similar meaning. Undue reliance should not be placed on any such statements because, by their very nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors

that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forwardlooking statements.

There are several factors which could cause actual results to differ materially from those expressed or implied in forward looking statements. Among the factors that could cause actual results to differ materially from those described in the forward-looking statements are changes in the global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in tax rates and future business combinations or dispositions.

Emirates NBD undertakes no obligation to revise or update any forwardlooking statement contained within this presentation, regardless of whether those statements are affected as a result of new information, future events or otherwise.

Rounding



Rounding differences may appear throughout the presentation.

## **Emirates NBD Profile**



## Emirates NBD is a Leading Bank in the MENAT Region

		<b>4th</b> Largest Bank in GCC By Assets	<b>2nd</b> Largest Bank in By Assets
AED 21.4bn Total Income H1-24	AED 13.8bn Profit H1-24	<b>3.59%</b> Net Interest Margin	AED 931b Total Asset
<b>18.0%</b> Capital Ratio	<b>41%</b> Shareholding by Investment Corporation of Dubai	40% Foreign Ownership Limit 14% Foreign Ownership As of 18 Jul 2024	<b>12</b> Countries with b and rep office pre



d k in UAE ets	AED 17.55 Share Price	AED 111bn Markat Can
	As of 18 Jul 2024	<b>Market Cap</b> As of 18 Jul 2024
D	AED	AED
bn	624bn	508bn
sets	Total Deposits	Total Gross Loans
h branch presence	859 Branches	<b>9.3 million</b> <b>Active customers</b> As of June 2024

### Emirates NBD at a Glance

### **Key Highlights**

- 1. Largest financial institution in Dubai, one of the largest and most profitable in GCC
- 2. Leading retail banking franchise with a branch network of 859 branches throughout the MENAT region with a branch & rep office presence in 12 countries
- 3. Leader in digital banking: largest digital lifestyle bank in the region
- 4. 56% indirectly owned by the Government of Dubai
- 5. Leading GCC bank in ESG rated 5<sup>th</sup> out of 311 diversified banks globally by Sustainalytics

### **Group Brands**



بنك الإمارات دبي الوطني الإمارات الإسلامي EMIRATES ISLAMIC Emirates NBD





### **Emirates NBD's International Presence**







| 5

## Strong Credit Ratings Reflecting Financial Stability

### **Stable Credit Ratings**

	Short-term	Long-term	Outlook
Moody's	P-1	A2	Positive
Fitch	F1	A+	Stable
CI	A1	A+	Stable



### **Fitch**Ratings

- Strong funding profile and sound • capitalization
- Potential support from UAE authorities (AA-/Stable)
- Strong franchise, healthy profitability, and improved risk profile, reduced direct lending to Dubai government

## Moody's

- Outlook changed to positive in 2024 •
- Expected to maintain strong profits •
- Asset quality metrics is expected to improve
- Supportive operating conditions in UAE





- ENBD status as Domestic systemically • important bank
- UAE and Dubai government support is • available if required
- Strong capital ratios, full coverage of • impaired loans, and good liquidity and profitability

### Stable Shareholder Base and Diversified Business Model

#### Split of Ownership – Anchored by the Government of Dubai

Ownership structure as of April 2024



#### Dividend per share grew nearly fivefold since 2013



### **Key Highlights**

- A flagship bank for the Government of Dubai and the UAE
- Strong and supportive shareholder base from the Government of Dubai via Investment Corporation of Dubai
- International presence in Asia, Europe and MENAT across 12 countries.
- Well diversified and balanced asset composition between corporate, consumer and Islamic banking
- Foreign ownership at 13.8% on 18<sup>th</sup> July 2024 with FOL limit increased to maximum permissible 40% in July 2020

#### **Equity Analysts Coverage**

### Recommendation Average Target Pr

Price as on 18<sup>th</sup> Ju

H1-24 EPS

All figures in AED



	Buy	Hold	Sell
I	16	-	-
rice			22.67
uly 2024			17.55
			2.14

## Building the Bank of the Future

#### بنك الإمارات دبي الوطني Emirates NBD Where we stand ... Transformed from a local bank to a **Six Strategic Pillars** regional powerhouse operating 859 branches across 12 countries **Deliver an excellent customer experience** Leading **Digital Banking** App **ENBD X Drive core business** 100% Cloud Native സസസ **Focus on future potential Solid** Balance Sheet Leading GCC bank in **ESG** ranked by Ø Sustainalytics and rated 5<sup>th</sup> out of **Drive international diversification**

29% of income from International

**311** diversified banks globally

Credit Rating Upgrades

**Build market leading infrastructure** 

**Develop a dynamic organisation** 



#### Where we are heading ...





Developing the **next generation** of Emirati leadership



## **Digital Transformation Journey**

### **Key Digital Developments**

- Migrated UAE's retail customer base of 1M+to mobile banking superapp ENBD X, which has 150+ services (including 100+ STPs)
- Launched a digital wealth platform, embedded in ENBD X, enabling customers to invest in >11K global and local equities and ETFs across 21 global and local stock exchanges as well as 230+ mutual funds by top asset managers
- Enabled instant journeys across accounts, credit cards, personal loans and fixed deposits on tablet banking, reducing back-office processing significantly
- Upgraded website platform to best-in-class Sitecore CMS, enabling faster performance and improved security
- Accelerated ATM and CDM journeys by up to 2.6x through journey optimizations
- Revamped WhatsApp banking application, activating 15 high-use journeys



### **Overview**



#### **Key products:**



is Emirates NBD's digital-only bank with over 450K customers. It is focused on fulfilling the unique financial needs of Generation Now, comprising Gen Ys and Gen Zs through innovative offerings and a superior digital experience.

• Liv Bonus Multiplier Account – A gamified savings/current account providing up to 3% increment on salary for banking more with Liv

• Liv Money Ahead – A rewarding Fixed Deposit account providing upfront interest of 4%, with a lock-in period of 120 days

Liv World Credit Cards – Allow oneclick switching between reward programs, without requiring a change of the card number or card plastic



• **Liv Goal Account** – A savings accounts through which customers can set specific goals and set up rules to save for them in a targeted way

• Liv Young – Enables parents and guardians to open a mobile-based account for their children and wards between the ages of 8 to 17

## Emirates NBD is the Most Profitable Bank in the Region

<b>Total In</b> In USD		<b>Net Profit</b> In USD mn		<b>Total Assets</b> In USD bn		Coverage	e Ratio & NF	PLs (%)	CET-1 Rati	io (%)
		H1-20	24			As of 30 Jun 20	024	NPL%	As of 30 Jun 20	024
بنك الإمارات دبي الوطني Emirates NBD	5,821	بنك الإمارات دبي الوطني Emirates NBD	3,752	<b>X QNB</b>	346	المشرق mashreq	231	1.3	مصرف الراجحىي Al Rajhi Bank	20.8
<b>X QNB</b>	5,454	SNB	2,726	بناك أبوظبي الأول FABB First Abu Dhabi Bank	320	مصرف الراجحىي Al Rajhi Bank	168	0.78	SNB	16.6
SNB	4,762	مصرف الراجحىي Al Rajhi Bank	2,427	SNB	290	بنك الإمارات دبي الوطني Emirates NBD	145	4.2	المشرق mashreq	15.7
بناك أبوظبي الأول First Abu Dhabi Bank	4,282	بنك أبوظبي الأول FABB First Abu Dhabi Bank	2,295	بنك الإمارات دبي الوطني Emirates NBD	253	<b>X QNB</b>	100	3.0	بنك الإمارات دبي الوطني Emirates NBD	15.4
مصرف الراجحاي Al Rajhi Bank	3,964	<b>X QNB</b>	2,274	مصرف الراجحىي Al Rajhi Bank	231	بنــك أبـوظبــمي الأول First Abu Dhabi Bank	96	3.7	<b>X QNB</b>	14.5
بنك أبوظبي التجاربي ADCB	2,532		1,213	بنك أبوظي التجاري ADCB	167	بنك أبوظي التجاري ADCB	95	3.6	بنـــك أبـوظبــمي الأول FABB First Abu Dhabi Bank	14.0



### Consistently Strong Returns on Equity





\* 2019 includes gain on disposal of NI AED 4.4 bn



## **Economic Environment**



## Non-oil GDP growth of 5% expected in 2024



#### Key contributors of Dubai GDP – Q1 2024, %



### **Key Highlights**

- ۲
- •
- real estate market.









• The Dubai PMI shows reading of 54.6 in June 2024

Record international visitors to Dubai at 17.15m in 2023, up 19% y/y and 2.5% higher than pre-pandemic levels.

Dubai GDP grew by 3.6% y/y in 2023. The non-oil sector grew by 6.2% last year, while the oil and gas sector contracted by -3.1%

Q4 saw a new record in the number and total value of transactions in the Dubai

### Dubai: Growth momentum continues



**Dubai Tourists** 

(in millions)









#### **Dubai occupancy rates and RevPAR – Jan to June**

## **Financial & Operating Performance**



### **Executive Summary** H1 2024 Results



Record AED 13.8 bn profit in H1-24 on higher net interest income & strong recoveries



Healthy net-interest income growth on strong loan & deposit mix propelled by increased regional presence



Lending surpasses AED 500 bn milestone with 6% lending growth in H1-24



Record AED 16 bn retail financing and AED 48 bn of gross new corporate lending enables upward revision in loan growth guidance



Emirates Islamic delivered record AED 1.7 bn profit in H1-24



Solid balance sheet with strong capital, liquidity and credit quality and robust profit reflecting core strengths of the Group



Leading GCC bank for ESG ranked by Sustainalytics

First UAE bank to publish Climate Strategy though assured TCFD report

### **Key Metrics and Guidance**



# AED 13.8 bn record H1 profit rises 12% y-o-y on diversified net interest income growth and healthy recoveries

Income Statement (All figures are in AED bn)	H1-24	H1-23	%Δ ΥοΥ	Q2-24	%Δ ΥοΥ	%∆ QoQ
Net interest income	15.4	14.4	6%	7.9	10%	7%
Non-funded income	6.0	6.9	(12)%	2.8	(23)%	(15)%
Total income	21.4	21.3	0.4%	10.7	(1)%	1%
Operating expenses	(6.1)	(5.5)	12%	(3.0)	8%	(1)%
Operating profit before impairment	15.3	15.8	(4)%	7.7	(4)%	1%
Impairment allowances	2.2	(0.9)	n/m	1.3	n/m	56%
Profit before tax & others	17.5	14.9	17%	9.0	20%	7%
Hyperinflation adjustment	(1.6)	(1.4)	20%	(0.7)	41%	(16)%
Tax	(2.1)	(1.3)	64%	(1.2)	59%	42%
Profit	13.8	12.3	12%	7.1	13%	5%
Cost: income ratio	28.6%	25.6%	3.0%	28.5%	2.5%	(0.3)%
NIM	3.59%	3.96%	(37) bps	3.65%	(22) bps	13 bps

Balance Sheet	30-Jun-24	30-Jun-23	%Δ ΥοΥ	31-Dec-23	%∆ YTD	%∆ QoQ
Total Assets	931	811	15%	863	8%	3%
Total Gross Loans	508	479	6%	481	6%	3%
Deposits	624	556	12%	585	7%	2%
CET-1	15.4%	16.6%	(1.2)%	14.9%	0.5%	0.2%
LCR	199%	217%	(18)%	210%	(11)%	13%
NPL ratio	4.2%	5.6%	(1.4)%	4.6%	(0.4)%	(0.2)%

Rounding differences may appear throughout the presentation



### **Key Highlights**

- Group **profit up 12% y-o-y to a record AED 13.8bn** on balance sheet growth helped by a broader international network and healthy recoveries
- Net Interest Income **up 7% q-o-q** on successful diversified regional growth and improving margins
- **NIMs higher in Q2** as DenizBank margin benefiting from loan repricing and stabilisation in funding costs
- Impairment allowance credit in H1-24 of AED 2.2bn on repayments and recoveries. Cost of Risk guidance revised to '0-20bps credit' for 2024 on recoveries and repayments in H1 and anticipated CoR normalization in H2
- NPLs improved to 4.2% on strong recoveries, writebacks, writeoffs and repayments in a healthy operating environment
- Lending passes AED 500bn milestone
- Loan growth guidance revised to 'high-single digit'
- **Deposits grew 7%** in H1-24 evenly split between CASA and FDs
- Record half-year for retail lending of AED 16bn, continuing strong growth momentum, with AED 48bn of Corporate gross lending on growing international network
- Emirates Islamic delivered record profit of AED 1.7bn in H1-24
- AED 0.8bn profit from DenizBank despite challenging operating environment

## NIMs improving as DenizBank margin benefiting from loan repricing and stabilisation in funding costs



#### **NIM drivers H1-24 vs H1-23 (%)**





- Q2-24 NIM up 13bps q-o-q to 3.65% as DenizBank NIMs increased on improved loan pricing and stable funding costs
- H1-24 NIM down 37bps y-o-y on flow through of higher funding costs over time due to higher interest rates and competitive loan pricing at ENBD
- 2024 NIM guidance maintained at 3.6-3.8% as anticipated DenizBank margin improvement is starting to materialise

#### **NIM drivers Q2-24 vs Q1-24** (%)

### Strong Client Flows Driving Fee & Commission Income Growth

figures are in AED m)Q2-24Q2-23%Δ YOYQ1-24%Δ QOQe and Commission income3,2731,99364%2,98610%e and Commission expense(1,530)(874)75%(1,333)15%: Fee and Commission Income1,7431,12056%1,6535%er operating income8292,394(65)%1,401(41)%n / loss on trading securities20278n/m1982%						
and Commission income       3,273       1,993       64%       2,986       10%         and Commission expense       (1,530)       (874)       75%       (1,333)       15%         E Fee and Commission Income       1,743       1,120       56%       1,653       5%         her operating income       829       2,394       (65)%       1,401       (41)%         n / loss on trading securities       202       78       n/m       198       2%	on-funded income Il figures are in AED m)	Q2-24	Q2-23	%Δ ΥοΥ	Q1-24	%Δ QoQ
: Fee and Commission Income       1,743       1,120       56%       1,653       5%         her operating income       829       2,394       (65)%       1,401       (41)%         n / loss on trading securities       202       78       n/m       198       2%	ee and Commission income	3,273	1,993	64%	2,986	10%
n / loss on trading securities 202 78 n/m 198 2%	e and Commission expense	(1,530)	(874)	75%	(1,333)	15%
n / loss on trading securities 202 78 n/m 198 2%	et Fee and Commission Income	1,743	1,120	56%	1,653	5%
	ner operating income	829	2,394	(65)%	1,401	(41)%
	ain / loss on trading securities	202	78	n/m	198	2%
al Non-funded income 2,775 3,592 (23)% 3,252 (15)%	otal Non-funded income	2,775	3,592	(23)%	3,252	(15)%



Trade Finance Brokerage and AM Fees



#### ighlights

ny trend in Net Fee and Commission Income, up 56% y-o-y and 5% q-o-q increased investment banking activity, local & international retail card ess at both ENBD and DenizBank and growth in Trade Finance and rage & Asset Management business

operating income lower y-o-y and q-o-q due to higher swap funding costs kiye and earlier volatility in Q2-23

and Trading Flow Income stable around AED 1.0-1.2 bn per quarter

## NIMs improving as DenizBank margin benefiting from loan repricing and stabilisation in funding costs





### **Key Highlights**

- Loans up 6% by AED 27bn in H1-24 on very strong underlying growth – Lending surpasses AED **500 bn** milestone
- - the region in Trade, Transport & Communication, Utilities and Conglomerates,
  - Record retail lending up **14%** in H1-24 with healthy demand across all products - Corporate lending up **7%** in H1-24, with AED 48bn of new origination throughout more than offsetting Sovereign and Real Estate repayments
  - DenizBank's loans up 20% and **8%** after FX, on increased lending to Agriculture
- Deposit franchise is a proven key strength of ENBD with AED 39 bn growth in H1-24

  - As anticipated, greater preference for Time Deposits in Q2-24
  - DenizBank's TL deposits up 14% and up 3% after FX

#### **Gross Loans by Sector** (%)

Personal <b>29%</b> ——
Sovereign <b>14%</b> —
FI & Mgmt Cos <b>149</b>
Transport & Service
Real Estate <b>8%</b> —
Trade <b>7%</b>
Manufacturing <b>5%</b>
Construction & Hot
Other 4%
Agriculture <b>2%</b> ——



- CASA represents **59%** of total Group deposits.



## Credit Quality Continues to Significantly Improve

#### **Impaired loans and allowances**



**Coverage by Stage** 

Stagewise ECL (AED bn)



#### **Key Highlights**

- NPL ratio improved by 0.4% to **4.2%** in H1-24 on strong writebacks, recoveries, write-offs and repayments
- Stage 2 loans reduced by 0.9% to 4.4% on repayments and staging transfers
- 91bps Cost of Risk **credit** in H1-24 on significant repayments
- Cost of Risk **guidance** revised to **0-20bps credit** for 2024 on recoveries and repayments in H1 and anticipated CoR normalization in H2
- Stage 1 coverage lower on improved customer credit grading mix
- Stage 2&3 coverage lower from recoveries/repayments, offset by new transfers
- Coverage ratio extremely strong at 145%

#### **Total Gross Loans**

**FY-23 | AED 481 bn** Stage 1 **90.1%** Stage 2 **5.3%** Stage 3 **4.6%** 





#### H1-24 | AED 508 bn

- Stage 1 91.4%
- Stage 2 4.4%
- Stage 3 4.2%

### Costs Firmly Controlled with Focus on Future Growth







Staff **63%** 

- Cost to Income ratio at 28.6% for H1-24, comfortably within guidance, with continued investment for growth supported by income
- Cost to Income ratio expected to be in the 30% range for full year
- Staff costs increased to deliver strong business growth and invest in human capital for future growth in digital and international, coupled with inflationary impact of DenizBank costbase
- IT and Communication costs increased y-o-y on continued investment to deliver market leading technology solutions



## Funding & Liquidity Remains Very Healthy





### Total Capital ratio strong at 18.0%









- 15.4% CET-1 ratio strengthened in H1-24 as retained earnings more than offset
- Credit RWA increase from strong Retail and Corporate loan growth
- CET-1 at 15.3% excluding ECL regulatory add back
- Capital ratios well above 11% / 12.5% / 14.5% CBUAE minimum requirements
- IAS 29 hyperinflation adjustment is capital neutral

### **Divisional Performance**

Operating Segment	Metrics	H1-24	H1-23		%Δ ΥοΥ	Key Hig
	Income (mn)	8,910	7,948		12%	Retail Banking
	Expense (mn)	2,386	1,974		21%	<ul> <li>Lending inc</li> </ul>
Retail Banking and Wealth Management	PBT (mn)	5,456	4,236		29%	<ul><li>Deposits gr</li><li>One-third r</li></ul>
in out in the hand be more	Loans (bn)	130	107		21%	– Income gre
	Deposits (bn)	311	282		10%	<ul> <li>AUMs grew</li> </ul>
	Income (mn)	4,270	4,097		4%	Corporate & Ir
	Expense (mn)	363	337		8%	<ul> <li>Non-funder from invest</li> </ul>
Corporate and Institutional Banking	PBT (mn)	6,765	4,123		64%	– Corporate l
institutional barriing	Loans (bn)	298	306	(2)%		offset by So – Continued
	Deposits (bn)	219	194		13%	accounts – Higher Inte
	Income (mn)	1,339	2,074	(35)%		– Improved o
Global Markets and Treasury	Expense (mn)	112	98		15%	Global Markets
in out of the second seco	PBT (mn)	1,225	1,997	(39)%		<ul> <li>Net Interes and term d</li> </ul>
DenizBank	Income (mn)	4,713	5,419	(13)%		– Trading inc
	Expense (mn)	1,997	1,657		21%	<ul> <li>Sales deliv for clients</li> </ul>
	PBT (mn)	1,475	3,012 (	51)%		<ul><li>Fractional I</li><li>Expanded s</li></ul>
	Loans (bn)	80	67		20%	
	Deposits (bn)	94	80		17%	DenizBank del economy as th



### ighlights

ng and Wealth Management (RBWM) had an excellent first half of the year with the highest ever ongest ever loan acquisition and a substantial growth in balance sheet

- ncreased by a record AED 23 billion y-o-y, growing 21% to AED 130 bn
- grew AED 30 billion y-o-y with a healthy CASA to Deposits ratio of 75%
- market share of UAE Credit Card spend as card spend grew 15% y-o-y
- rew 12% y-o-y as RBWM delivered its highest ever half-yearly funded & non-funded income
- w by an incredible 41% y-o-y, reflecting ongoing success of our wealth management strategy

Institutional Banking achieved excellent 64% increase in PBT, on higher income and increased

- ed income grew 21% due to higher fee income on increased lending, a strong contribution stment banking and improved cross-sell across FX, Derivatives and Trade Finance.
- e lending up 7% in H1-24, driven by AED 48 billion of new lending throughout the region, partly Sovereign, Real Estate and other scheduled repayments
- d CASA growth from Group's best-in-class digital escrow capabilities, including APIs and virtual
- ternational revenues across locations on capitalization of network opportunities I cost of risk due to continued recoveries and enhanced lending credit quality
- ets and Treasury delivered another solid performance, generating AED 1.3bn income in H1-24 est Income continues to be strong at AED 1.4 bn despite increase in cost of wholesale funding deposits due to higher interest rates
- ncome was lower y-o-y due to volatility associated with the Egyptian currency devaluation ivered strong results, driven by expanded product offering and innovative structured solutions
- l Bonds & Sukuk available on ENBD X, broadening investment opportunities for customers I suite of commodities now actively traded for customers
- elivered an impressive AED 0.8 billion profit in H1-24 providing fresh funding to the Turkish their balance sheet grew to AED 161 billion

## **ESG Development**



### Emirates NBD: a Leading Bank in ESG

Delivering ESG Solutions for a greener future – 2023-2024 highlights

#### **Emirates NBD's Objectives**

Supporting clients to access sustainable finance

Expanding **ESG awareness** 

Leading on disclosures and transparency

Sharing **ESG best practice** and developing partnerships

Expanding sustainable finance product suite



Financial Institutions Bond Deal of the Year for our USD 750 million debut green bond in 2023.



Best Bank for Sustainable Bonds in the Middle East 2024 award from **Global Finance** 



Strong regional Green Bond origination credentials, helping raise USD 21 billion through 34 issuances in H12024.



Launch of the Bank's first sustainability Fixed Term Deposit in line with the Bank's Sustainable **Finance Framework** 



**30%** reduction in emission intensity of Scope 1 and 2 in 2023 compared to 2022 and a commitment to **5% water** efficiency year-on-year starting 2023.



commitment Net-Zero Goals bv UAE Climate-Responsible signing **Companies Pledge** 



Emirates NBD issued **USD 750 million** green-bond, the largest ever from a bank in the **MENAT** region in 2023



In 2024, Emirates Islamic issued a **USD** 750 million Sustainability Sukuk, the first out of the UAE following the release of the Guidance on the Green, Social and Sustainability Sukuk by ICMA, IsDB and LSEG





First UAE Bank to partner with BeZero **Carbon** to enhance due diligence on carbon credit projects



Emirates NBD leads the world with the highest number of LEED Platinum certified branches, reinforcing our unwavering commitment to sustainability.



**18% Female Leadership** in 2023, up from 15% in 2022, with a 25% target to be achieved by 2027



Committed to enforcing gender equality by signing UAE Gender Balance Pledge





**90** nationalities make up diverse workforce of FTE's and 40% of our employees are women.



All new branches designed to include all Disability Friendly facilities and Emirates NBD provides continuous support to local communities through dedicated actions and initiatives.

### **Emirates NBD Sustainability Strategy**

Emirates NBD commits to both regional and international sustainability development goals which enhances the overall agenda for sustainable business strategy and management approach.

#### Sustainability Approach

- Emirates NBD's sustainability strategy takes direction from the United Nations SDGs, the UAE's Vision 2030, and the United Nations Environmental **Programme Dubai Declaration for Sustainable Finance**
- We began formally reporting on our ESG efforts in 2016 with the publication of ٠ our first Sustainability Report.
- Emirates NBD is committed to UAE's Net Zero 2050 target.

#### Sustainable Finance & Responsible Banking

Emirates NBD exposure to 'hard to abate' sectors remains very minimal.

Emirates NBD Lo	oan Book *			
Sovereign	Personal	Real Estate	Services	Others
14%	29%	8%	13%	36%

- Emirates NBD also caters to the local customer base by offering Sharia'h compliant financing solutions.
- We have committed to playing an important role in growing the Micro, Small • and Medium Enterprises (MSME) economy in the UAE.
- Emirates NBD is a regional leader in arranging ESG issuances across conventional and Sukuk format.





#### **ESG integration across Emirates NBD**



**ESG** is embedded into the culture, operations and strategy of Emirates NBD. Our ESG commitment are integrated to all our business divisions and across all our subsidiaries, with qualitative and qualitative targets as highlighted below.

#### **E**nvironmental

- Commitment to reduce carbon emissions Scope 1 2 emissions by 30% by 2030 and reduce of water consumption by 5% per staff member.
- Scope 1 and 2 emissions fell by 13% in **2023** compared to 2020 while the Group's total emissions remained relatively unchanged.
- "Go Paperless programme" launched in 2020. The paper use reduced **from 15,737** KG in 2020 to 2,617 KG in 2022.

#### Social

- Emirates NBD's strategy aligns with the SDGs through initiatives such developing the SME ecosystem economic output in the UAE.
- Dedicated Diversity and Inc department in place since 2021.
- **41% female** in our employee base.
- Commitment to have 25% wome senior leadership (WIL) roles by 202
- National Leadership Program launch 2014 to develop future Emirati leaders

As part of UAE's national path to climate neutrality by 2050, Emirates NBD Group is among the 15 signatories of UAE pledge to implement carbon emission reduction goals.





	Governance
he UN n as and	• Strategic ESG matters are the responsibility of the <b>Emirates NBD Board of Directors</b> and the Board Nomination.
lusion	• The Board of Directors monitors how evolving global standards are selected and incorporated into the ESG framework.
<b>en in</b> 7.	• The Group is in the process of instituting a governance framework that ensures open and transparent communication within the organization concerning matters that pose potential environmental and social risks.
ned in rs.	

### **ESG Journey**

#### Emirates NBD's ESG commitment over the years have enhanced, covering larger and wider aspects of ESG principles. Our journey has been fruitful, and we expect further development in the upcoming years given the plan to standardize the ESG practices and contributions.



- E-Cheque: mobile cheque deposit in 2015
- Exchanger Programme Est. 2015

- Launch of the E20.
- Launch of BusinessONLINE

- management rules
- Paper savings of roughly 3.3 million
- agricultural lending
- DenizBank has provided a project financing • projects and sustainability to date



DenizBank ranked highest market share 38% in

support of USD 1.1 billion for renewable energy

- Publish our Environmental and Social Risk Framework.
- Developed the Sustainable Finance Product Catalogue.
- Engage with clients: promoting sustainable finance & transition.
- Publish our 1st Impact Reporting & TCFD Report.
- Enhance ESG trainings across the Bank.
- Launched the Bank's first sustainable deposit

### **ESG Forward Journey**





### Sustainable Finance Framework

Bringing a diverse and robust ESG financing Framework to the market

The Framework allows Emirates NBD to issue Green, Social and/or Sustainability debt instruments including Sharia'h compliant financing or investments.

Debt instruments issued under the Framework are fully aligned with the four key pillars of the ICMA Green Bond Principles 2021 ("GBP 2021"), Social Bond Principles 2023 ("SBP 2023") & Sustainability Bond Guidelines 2021 ("SBG 2021") as well as the LMA Green & Social Loan Principles ("GLP 2023" & SLP 2023").

ICMA Pillars		De	scription							
	Emirate	es NBD's Sustainable Finance Fram	ework has the fo							
	Enviro									
Use of	Green Buildings	Renewable Energy	Access to							
Proceeds	Energy Efficiency	Clean Transportation	Affordab							
	• Pollution Prevention and Control		• Employm							
	• Sustainable Water and Wastewater N	Management								
Dueses for	Emirates NBD's Sustainable Finar	nce Committee will be responsible fo	r governing and in							
Process for Project Evaluation and	<ul> <li>The Sustainable Finance Committee is composed of representatives from Group Tre experts from relevant business units such as Lending</li> </ul>									
Selection	The Sustainable Finance Committee Finance eligibility criteria	ees is responsible of the allocation	of proceeds and							
	The Sustainable Einance Instrumer	ate proceeds will be managed by Emir	atas NRD in a <b>nar</b>							
Management	The Sustainable Finance Instruments proceeds will be managed by Emirates NBD in a <b>por</b>									
of Proceeds		Full allocation within 24 months from the time of issuance of each instrument								
	<ul> <li>Any proceeds temporarily unallocation</li> </ul>	ted will be invested according to the E	Bank's standard li							
	Allocation report and an impact re	<b>eport</b> will be published on an annual b	asis until full alle							
Reporting		ocation report provided by external at								
	Linned assurance report on the all	scation report provided by external at	unitor of other qua							



#### llowing eligible project categories:

Social

o Essential Services

le Housing

nent Generation (SME financing)

mplementing the initiatives set out in the Framework

sury, Group Sustainability, Risk, Legal, as well as subject matter

the selection and evaluation in accordance with the Sustainable

#### rtfolio approach

iquidity policy into cash or cash equivalents

ocation

alified party, annually until full allocation

### Strong Second Party Opinion Provided by ISS ESG

The Framework is **aligned to ICMA principles** and in line with *best market practices* Emirates NBD demonstrates its **contribution to sustainability** and to the UAE's government's sustainable strategies.

<b>ICMA Pillars</b>	Aligned 🗸
	• Emirates NBD's green/social categories align with the project categories as proposed by the O Bond Guidelines, Green Loan Principles and Social Loan Principles. Eligibility Criteria are defined
Use of Proceeds	<ul> <li>Description of estimated proceeds allocation per project category will be provided with the ar benefits are described.</li> </ul>
	<ul> <li>Emirates NBD defines sector and project exclusion criteria. The Issuer has defined an expected practice.</li> </ul>
	<ul> <li>Emirates NBD has defined target population for each social project categories, and define progress of the projects.</li> </ul>
Evaluation and Selection	• The project selection process is defined and structured in a congruous manner. ESG risks as through an appropriate process.
	<ul> <li>The Issuer clearly defines responsibilities in the process for project evaluation and selectio practice.</li> </ul>
	• The net proceeds collected will be equal to the amount allocated to eligible projects, with no
Management of Proceeds	• The net proceeds are moved to a sub-portfolio and attested in a formal internal process. Th approach).
	<ul> <li>Moreover, Emirates NBD discloses the temporary investment instruments for unallocated probest market practice.</li> </ul>
Reporting	• Emirates NBD commits to disclose the allocation of proceeds transparently and to report annually, until the Sustainable Finance Instruments mature.
- Reporting	• Emirates NBD provides a list of potential output and impact indicators at category level in line



ISS CORPORATE Powered by ISS ESG

SECOND PARTY OPINION (SPO) Sustainability Quality of the Issuer and Sustainable Finance Framework

Emirates NBD Bank (P.J.S.C.) 28 August 2023

- ne Green Bond Principles, Social Bond Principles and Sustainability efined in a clear and transparent manner.
- e annual reporting following issuance. Environmental/social
- ected allocation period of 24 months, in line with best market
- ined the impact reporting indicators it will report on to track the
- associated with the project categories are identified and managed
- ction and is transparent about it, which is in line with best market

no exceptions.

- The net proceeds are managed on an aggregated basis (portfolio
- proceeds and the expected allocation period is defined in line with
- ort in an appropriate frequency. Emirates NBD commits to report
- line with market practice.

### Use of Proceeds

#### **Green Project Categories**

GBP Category	UNSDG Alignment	Eligibility C
Green Buildings	11 SUSCIAINABLE CITIES 13 CLIMATE 13 CLIMATE 10 CLI	<ul> <li>New and existing residential, commercial or mixed use buildings that meet the model.</li> <li>LEED, Leadership in Energy and Environment Design 'Silver'</li> <li>Mostadam – Silver</li> <li>Estidama, Pearl Building Rating System in the Emirate of Abu Dhabi '2 Pear</li> <li>WELL – Certified</li> <li>New and existing residential buildings that are within the top 15% most energy existence, a specialist green building consultant study</li> <li>Refurbished buildings that achieve a minimum 30% improvement in energy use</li> </ul>
Renewable Energy	7 AFFORDABLE AND CLEAMEDERSY	<ul> <li>Renewable energy generation sources:         <ul> <li>Solar: Photovoltaic solar power (PV), concentrated solar power (CSP) and s</li> <li>Wind: Onshore and offshore</li> <li>Green hydrogen: Storage and refuelling infrastructure and fuel production</li> <li>Bioenergy &amp; Biothermal</li> <li>Hydroeltectric</li> </ul> </li> <li>Infrastructure to support renewable energy</li> </ul>
Energy Efficiency	7 AFFORDABLE AND CLEAN ENERGY	<ul> <li>Smart energy grids, energy meters, management systems that promote energy e consumption, as well as energy efficiency promotion through battery storage fac</li> <li>District cooling systems: Energy efficient air-conditioning systems powered by a or 50% of a combination of such energy and heat</li> </ul>
Clean Transportation		<ul> <li>Zero tailpipe emission vehicles (including hydrogen, fuel cell and electric)</li> <li>Infrastructure to support electric vehicles including electrified railways and char,</li> </ul>
Pollution Prevention and Control	11 SUSTAINABLE CITIES AND COMMUNITIES AND PRODUCTION	<ul> <li>Collection, transport and transfer of non-hazardous waste</li> <li>Development, construction, installation and/or maintenance of waste sorting and</li> <li>Waste prevention, waste reduction and waste recycling</li> <li>Waste to energy</li> </ul>
Sustainable Water and Waste Water Management	6 CLEAN WATER AND SANITATION	<ul> <li>Waste water treatment (including agricultural waste water treatment plants) and</li> <li>Improvements to water infrastructure that increase water use efficiency through</li> <li>Water desalination projects running on reverse osmosis technology with a carbo</li> </ul>



#### Criteria

minimum external green building certification level including (but not limited

arl Rating'

efficient buildings in their respective region, as determined through, for

e or carbon emissions

solar thermal

by electrolysis that is 100%

efficiency by carrying information to users for remotely acting on acilities that are connected to renewable energy sources at least 50% renewable energy or 50% waste heat or 75% cogenerated heat

arging stations for electric vehicles

nd processing (and related infrastructure) linked to recycling projects

nd water recycling facilities gh replacements and upgrading of inefficient systems oon intensity of less than 100gCO2e/kWh over the residual asset life

### Use of Proceeds

#### **Social Project Categories**

SBP Category	UNSDG Alignment	Eligibility C
Access to Essential Services	3 GOODHEAITH 	<ul> <li>Financing dedicated to healthcare facilities:</li> <li>Construction and/or operation of healthcare facilities such as hospitals and prima</li> <li>Target population:</li> <li>General population (UAE), due to these facilities being accessible by general pop</li> </ul>
Affordable Housing	11 SUBVINABLE CTILES	<ul> <li>Financing dedicated to government schemes for affordable housing and construct</li> <li>Target population:         <ul> <li>Populations meeting the criteria for government-supported affordable housing m 25,000</li> </ul> </li> </ul>
Employment Generation, and Programs designed to prevent and/or alleviate unemployment stemming from socioeconomic crises, including through the potential effect of SME financing	B DECENT WORK AND ECONOMIC CROWTH TIME LAND	<ul> <li>Financing dedicated to MSMEs with an emphasis on employment generation or response to a crisis (health crisis, natural disa financial support for MSMEs</li> <li>Target population:         <ul> <li>MSMEs</li> </ul> </li> </ul>



-		eria	_
· ·	rit.	oria	
$\smile$			
_			

mary care facilities, affiliated to the relevant national healthcare system

opulation irrespective of income

uction of homes for low income individuals

mortgage financing scheme and with a maximum individual income of AED

retention

sasters and emergency situations) to alleviate unemployment and/or provide

## Appendix



## Financial Results Highlights H1-24





Excluding DenizBank

Income Statement	H1-24	H1-23	%Δ YoY	Q2-24	%Δ QoQ	H1-24	H1-23	%Δ YoY	Q2-24	%Δ QoQ	H1-24	H1-23	%Δ YoY	Q2-24	%Δ QoQ
(All figures are in AED bn)				<b>~</b>											
Net interest income	15.4	14.4	6%	7.9	7%	12.7	12.0	6%	6.4	2%	2.7	2.4	10%	1.6	38%
Non-funded income	6.0	6.9	(12)%	2.8	(15)%	4.0	3.9	3%	1.9	(11)%	2.0	3.0	(32)%	0.9	(21)%
Total income	21.4	21.3	-	10.7	1%	16.7	15.9	5%	8.3	(2)%	4.7	5.4	(13)%	2.5	8%
Operating expenses	(6.1)	(5.5)	12%	(3.0)	(1)%	(4.1)	(3.8)	8%	(2.1)	1%	(2.0)	(1.7)	20%	(1.0)	(6)%
Operating profit before impairment	15.3	15.8	(4)%	7.7	1%	12.5	12.1	4%	6.2	(3)%	2.7	3.8	(28)%	1.5	20%
Impairment allowances	2.2	(0.9)	n/m	1.3	56%	1.8	(1.6)	n/m	1.3	n/m	0.4	0.6	(37)%	-	n/m
Profit before tax & others	17.5	14.9	17%	9.0	7%	14.4	10.5	37%	7.5	9%	3.1	4.4	(29)%	1.5	(4)%
Hyperinflation adjustment	(1.6)	(1.4)	20%	(0.7)	(16)%	-	-	-	-	-	(1.6)	(1.4)	20%	(0.7)	(16)%
Тах	(2.1)	(1.3)	64%	(1.2)	42%	(1.4)	(0.2)	n/m	(0.7)	8%	(0.7)	(1.1)	(39)%	(0.5)	n/m
Profit	13.8	12.3	12%	7.1	5%	13.0	10.4	25%	6.8	9%	0.8	1.9	(58)%	0.3	(42)%
Cost: income ratio	28.6%	25.6%	3.0%	28.5%	(0.3)%	24.8%	24.0%	0.8%	25.2%	0.8%	42.2%	30.4%	11.8%	39.4%	(5.9)%
NIM	3.59%	3.96%	(37) bps	3.65%	13 bps	3.53%	3.94%	(41) bps	3.50%	(6) bps	3.88%	4.05%	(17) bps	4.44%	114 bps
Balance Sheet	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%Δ YTD	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%Δ YTD	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%Δ YTD
Total Assets	931	811	15%	863	8%	770	686	12%	715	8%	161	125	29%	147	9%
Total Gross Loans	508	479	6%	481	6%	428	412	4%	407	5%	80	67	19%	74	8%
Deposits	624	556	12%	585	7%	531	476	12%	494	8%	94	80	17%	91	3%





## Financial Results Highlights H1-24 US\$ convenience translation





Excluding DenizBank

Income Statement	H1-24	H1-23	%Δ YoY	Q2-24	%Δ QoQ	H1-24	H1-23	%∆ YoY	Q2-24	%∆ QoQ	H1-24	H1-23	%Δ ΥοΥ	Q2-24	%∆ QoQ
<i>(All figures are in USD bn)</i> Net interest income	4.2	3.9	6%	2.2	7%	3.5	3.3	6%	1.7	2%	0.7	0.7	10%	0.4	38%
Non-funded income	4.2	1.9	(12)%	0.8	(15)%	1.1	1.1	3%	0.5	(11)%	0.7	0.7	(32)%	0.4	(21)%
Total income	5.8	5.8	(⊥∠)/0 -	2.9	1%	4.5	4.3	5%	2.3	(2)%	1.3	1.5	(13)%	0.2	8%
Operating expenses	(1.7)	(1.5)	12%	(0.8)	(1)%	(1.1)	(1.0)	8%	(0.6)	1%	(0.5)	(0.5)	20%	(0.3)	(6)%
Operating profit before impairment	4.2	4.3	(4)%	2.1	1%	3.4	3.3	4%	1.7	(3)%	0.7	1.0	(28)%	0.4	20%
Impairment allowances	0.6	(0.3)	n/m	0.4	56%	0.5	(0.4)	n/m	0.4	n/m	0.1	0.2	(37)%	0.0	n/m
Profit before tax & others	4.8	4.1	17%	2.5	7%	3.9	2.9	37%	2.0	9%	0.8	1.2	(29)%	0.4	(4)%
Hyperinflation adjustment	(0.4)	(0.4)	20%	(0.2)	(16)%	-	-	-	-	-	(0.4)	(0.4)	20%	(0.2)	(16)%
Tax	(0.6)	(0.3)	64%	(0.3)	42%	(0.4)	-	n/m	(0.2)	8%	(0.2)	(0.3)	(39)%	(0.1)	n/m
Profit	3.8	3.3	12%	1.9	5%	3.5	2.8	25%	1.8	9%	0.2	0.5	(58)%	0.1	(42)%
Cost: income ratio	28.6%	25.6%	3.0%	28.5%	(0.3)%	24.8%	24.0%	0.8%	25.2%	0.8%	42.2%	30.4%	11.8%	39.4%	(5.9)%
NIM	3.59%	3.96%	(37) bps	3.65%	13 bps	3.53%	3.94%	(41) bps	3.50%	(6) bps	3.88%	4.05%	(17) bps	4.44%	114 bps
Balance Sheet	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%∆ YTD	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%Δ YTD	30-Jun-24	30-Jun-23	%Δ YoY	31-Dec-23	%Δ YTD
Total Assets	254	221	15%	235	8%	210	187	12%	195	8%	44	34	29%	40	9%
Total Gross Loans	138	131	6%	131	6%	117	112	4%	111	5%	22	18	19%	20	8%
Deposits	170	151	12%	159	7%	145	130	12%	134	8%	26	22	17%	25	3%





## Hyperinflation



Net Monetary Equity Position Non-monetary Non-monetary Liabilities Assets





For additional information:



### IR@emiratesnbd.com

www.emiratesnbd.com/en/investor-relations

